

INTERNATIONAL WINE ASSOCIATES

GLOBAL WINE ADVISORS—CORPORATE FINANCE—GENERAL MANAGEMENT—MARKETING—VINEYARD BROKERS

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CORPORATE FINANCE ADVISORS TO THE GLOBAL WINE INDUSTRY
Total transactions valued at over US \$ 750 Million

<p>Jackson Family Farms has acquired</p> <p>CHATEAU POTELLE WINERY a Napa Valley Winery</p> <p>IWA initiated this transaction & served as strategic financial advisors & broker to Chateau Potelle</p> <p>September 2007</p>	<p>Klein Family Vintners has acquired</p>  <p>A Russian River Wine Brand Healdsburg, California</p> <p>IWA initiated this transaction & served as strategic financial advisors to Davis Bynum</p> <p>August 2007</p>	<p>Leslie Rudd has acquired</p> <p>Hedin Vineyard Healdsburg, California</p> <p>IWA initiated this transaction & served as broker & strategic advisors to Hedin</p> <p>April 2007</p>
<p>Billington Imports has acquired</p>  <p>a Napa Valley Winery</p> <p>from</p> <p>Mobius Partnership</p> <p>IWA initiated this transaction & served as strategic financial advisors & broker to Mobius</p> <p>December 2006</p>	<p>The Wine Group has acquired</p> <p>Big House & Cardinal Zin California Wine Brands</p> <p>From</p>  <p>IWA initiated this transaction & served as strategic financial advisors to Bonny Doon</p> <p>August 2006</p>	 <p>Napa Valley, California</p> <p>Has been acquired by</p> <p>A Private Investor</p> <p>IWA initiated this transaction, acted as broker & strategic financial advisors to Koves-Newlan</p> <p>June 2006</p>
<p>585 Wine Partners has acquired</p> <p>red truck a California Wine Brand from</p>  <p>IWA initiated this transaction & served as strategic financial advisors to Cline Cellars</p> <p>December 2005</p>	<p>A Private Investor has acquired the</p> <p>Hillview Vineyard Property Napa Valley, California</p> <p>IWA served as broker & financial advisors to the seller</p> <p>November 2005</p>	<p>a subsidiary of</p> <p>Jim Beam Brands has acquired</p>  <p>Templeton, California</p> <p>IWA initiated this transaction & acted as strategic financial advisors for Wild Horse</p> <p>August 2003</p>
 <p>and</p> <p>DE LOACH VINEYARDS</p> <p>IWA served as financial & strategic wine industry advisors to Wells Fargo Bank.</p> <p>Spring & Summer 2003</p>	<p>The Chalone Wine Group has sold</p> <p>The Vintage Lane Winery To</p> <p>Justi Creek LLC</p> <p>IWA initiated this transaction & served as Exclusive financial advisors to Chalone.</p> <p>December 2002</p>	<p>Beringer Blass Wine Estates has acquired the brand</p>  <p>From</p> <p>The Chalone Wine Group, Inc.</p> <p>IWA initiated this transaction & served as exclusive financial advisors to Chalone</p> <p>September 2002</p>

<p>a subsidiary of Vincor International Inc. has acquired</p>  <p>Prosser, Washington</p> <p>IWA initiated this transaction & served as exclusive financial advisors to Hogue</p> <p>September 2001</p>	<p>Beckstoffer Vineyards</p> <p>has acquired the Talmage Vineyard in Mendocino County, California from</p>  <p>IWA initiated this transaction & served as exclusive financial advisors to Parducci</p> <p>January 2001</p>	<p>SUTTER HOME.</p> <p>And</p>  <p>Cabonne Limited</p> <p>have established a global joint-venture to Produce and market Australian wines. <i>IWA represented Cabonne</i></p> <p>December 2000</p>
<p>The Chalone Wine Group</p> <p>has acquired</p>  <p>Rutherford, California</p> <p>IWA acted as strategic advisor and provided due diligence services to Chalone in this transaction</p> <p>February 2000</p>	<p>Mildara Blass Ltd.</p> <p>has acquired Napa Valley Vineyard development property from</p> <p>Juliana Vineyards St. Helena, California</p> <p>IWA acted as advisor to Mildara Blass</p> <p>September 1998</p>	<p>a subsidiary of Jim Beam Brands</p> <p>has acquired</p>  <p>GEYSER PEAK WINERY Geyserville, California</p> <p>IWA acted as strategic advisor and provided due diligence services to Jim Beam</p> <p>August 1998</p>
 <p>European Bank <i>for Reconstruction and Development</i></p> <p>has provided debt and equity financing to</p>  <p>DOMAINE BOYAR</p> <p>Sofia, Bulgaria</p> <p>IWA provided general management, financial & technical due diligence services to EBRD</p> <p>August 1998</p>	<p>Fosters Brewing Group</p> <p>Mildara Blass Ltd.</p> <p>has established winemaking operations in California</p> <p>IWA initiated this transaction & acted as financial and strategic advisor to Mildara Blass Ltd.</p> <p>June 1997</p>	<p>Fosters Brewing Group</p> <p>Mildara Blass Ltd.</p> <p>and</p> <p>Vina Santa Carolina S.A.</p> <p>have established a joint-venture to produce and market Chilean wines.</p> <p>IWA initiated this transaction & acted as financial and strategic advisor to Mildara Blass Ltd.</p> <p>June 1997</p>
<p>Southcorp Wines Pty.</p> <p>and</p> <p>Paragon Vineyard Company</p> <p>have established a joint-venture company to produce and market California wines.</p> <p>IWA represented Paragon and acted as strategic advisor to the joint-venture</p> <p>August 1996</p>	<p>Robert Mondavi Corporation</p> <p>has acquired an interest in</p>  <p>a Chilean Wine Brand from</p> <p><i>Viña Errazuriz</i></p> <p>and they have established a joint-venture to produce and market Chilean wines. IWA acted as strategic advisor to Viña Errazuriz</p> <p>October 1995</p>	 <p>has sold</p> <p>The Oakville Winery Oakville, California to</p> <p>Pelissa & Hale</p> <p>IWA & partners initiated this transaction & represented Heublein Inc</p> <p>June 1993</p>
 <p>has sold</p> <p>The Greystone Building St. Helena, California to</p> <p>Culinary Institute of America</p> <p>IWA & partners initiated this transaction & represented Heublein Inc</p> <p>January 1993</p>		